

MLS SUMMARY
JUN 01/08 to JUN 30/08

NUMBER OF UNITS SOLD (ALL CATEGORIES)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	465	508	8.5-	418	11.2	2,267	2,496	9.2-
Sgl Family-All Other	241	253	4.7-	209	15.3	1,245	1,262	1.3-
Total Residential Only	706	761	7.2-	627	12.6	3,512	3,758	6.5-
Multi Family	27	20	35.0	15	80.0	114	126	9.5-
Farm	2	2		1	100.0	11	14	21.4-
Land	4	5	20.0-	9	55.6-	26	33	21.2-
Commercial	34	32	6.3	32	6.3	181	176	2.8
Total-All Categories	773	820	5.7-	684	13.0	3,844	4,107	6.4-

UNITS SALES BY TYPE OF DWELLING (RESIDENTIAL ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	465	508	8.5-	418	11.2	2,267	2,496	9.2-
Semi-Detached	59	65	9.2-	45	31.1	303	330	8.2-
Freehold Townhouse	42	65	35.4-	45	6.7-	256	300	14.7-
Condominium Unit	134	116	15.5	109	22.9	644	597	7.9
Co-operative	2				22.9	6	1	500.0
Link Home	3	3		5	40.0-	26	19	36.8
Cottage / Recreational	1	2	50.0-	4	75.0-	5	5	
Mobile Home		2		1	75.0-	5	10	50.0-
Total Residential Only	706	761	7.2-	627	12.6	3,512	3,758	6.5-

UNIT SALES -- RESALE AND NEW (RESIDENTIAL ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Resale Homes	662	675	1.9-	575	15.1	3,187	3,389	6.0-
New Homes	44	86	48.8-	52	15.4-	325	369	11.9-
Total	706	761	7.2-	627	12.6	3,512	3,758	6.5-

UNIT SALES BY PRICE CATEGORY (RESIDENTIAL ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Under \$50,000	5	5		6	16.7-	31	28	10.7
50,000 - 99,999	3	8	62.5-	2	50.0	20	31	35.5-
100,000 - 124,999	14	23	39.1-	15	6.7-	79	142	44.4-
125,000 - 149,999	46	51	9.8-	32	43.8	185	231	19.9-
150,000 - 174,999	50	40	25.0	35	42.9	224	240	6.7-
175,000 - 199,999	54	86	37.2-	45	20.0	295	513	42.5-
200,000 - 224,999	86	121	28.9-	87	1.1-	499	615	18.9-
225,000 - 249,999	108	122	11.5-	113	4.4-	573	567	1.1
250,000 - 274,999	68	69	1.4-	77	11.7-	426	355	20.0
275,000 - 299,999	61	54	13.0	44	38.6	285	252	13.1
300,000 - 349,999	71	75	5.3-	65	9.2	352	341	3.2
350,000 - 399,999	55	39	41.0	44	25.0	218	187	16.6
400,000 - 499,999	48	44	9.1	37	29.7	186	161	15.5
500,000 - 749,999	28	21	33.3	18	55.6	111	86	29.1
750,000 - 999,999	6	3	100.0	6		23	7	228.6
OVER 1,000,000	3			1	200.0	5	2	150.0
Total-Residential Only	706	761	7.2-	627	12.6	3,512	3,758	6.5-

MLS SUMMARY
JUN 01/08 to JUN 30/08

UNIT SALES BY AREA (ALL CATEGORIES)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Area 1 - Waterloo East	95	87	9.2	72	31.9	457	551	17.1-
Area 2 - Kitchener East	97	88	10.2	91	6.6	494	510	3.1-
Area 3 - Kitchener West	265	330	19.7-	228	16.2	1,347	1,508	10.7-
Area 4 - Waterloo West	148	154	3.9-	143	3.5	758	803	5.6-
Area 5 - Woolwich/Wellesley Twp	47	40	17.5	32	46.9	185	184	0.5
Area 6 - Wilmot Twp	29	41	29.3-	32	9.4-	156	147	6.1
Area 7 - Brantford/Woodstock	10	6	66.7	8	25.0	44	35	25.7
Area 8 - Orangeville				1		2		
Area 9 - Huron/Perth	9	4	125.0	8	12.5	47	40	17.5
Area 10 - Grey Bruce/Owen Sound	10	2	400.0	7	42.9	36	29	24.1
Area 11 - Galt West	4	2	100.0			13	10	30.0
Area 12 - Galt East	1	6	83.3-	2	50.0-	15	26	42.3-
Area 13 - Galt North	11	9	22.2	7	57.1	33	40	17.5-
Area 14 - Hespeler	9	6	50.0	5	80.0	44	38	15.8
Area 15 - Preston	5	11	54.5-	14	64.3-	43	44	2.3-
Area 16 - N. Dumfries Twp-West	16	11	45.5	8	100.0	50	44	13.6
Area 17 - N. Dumfries Twp-East	1	2	50.0-	1		7	2	250.0
Area 25 - Hamilton		1				2	1	100.0
Area 28 - Oakville-Milton							1	
Area 30 - City of Guelph	6	8	25.0-	11	45.5-	47	28	67.9
Area 31 - Puslinch Twp N						2	4	50.0-
Area 32 - Town of Milton (Halton Twp)		1				1	2	50.0-
Area 33 - Guelph-Eramosa East						1	4	75.0-
Area 34 - Guelph-Eramosa West						1	1	
Area 35 - Centre Wellington West		1				6	5	20.0
Area 36 - Centre Wellington East								
Area 37 - Mapleton Twp	7	4	75.0	12	41.7-	35	30	16.7
Area 38 - Wellington North		1		1		3	5	40.0-
Area 98 - Other Ontario Areas	3	5	40.0-	1	200.0	15	15	
Area 99 - Areas Outside Ontario								
Total Sales-All Categories	773	820	5.7-	684	13.0	3,844	4,107	6.4-

UNIT SALES BY AREA (RESIDENTIAL ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Area 1 - Waterloo East	83	77	7.8	59	40.7	383	473	19.0-
Area 2 - Kitchener East	91	83	9.6	81	12.3	453	467	3.0-
Area 3 - Kitchener West	251	323	22.3-	216	16.2	1,273	1,451	12.3-
Area 4 - Waterloo West	136	135	0.7	135	0.7	705	731	3.6-
Area 5 - Woolwich/Wellesley Twp	44	35	25.7	30	46.7	171	164	4.3
Area 6 - Wilmot Twp	28	41	31.7-	31	9.7-	153	141	8.5
Area 7 - Brantford/Woodstock	8	3	166.7	7	14.3	34	24	41.7
Area 8 - Orangeville				1		2		
Area 9 - Huron/Perth	7	4	75.0	8	12.5-	42	32	31.3
Area 10 - Grey Bruce/Owen Sound	8	1	700.0	6	33.3	32	20	60.0
Area 11 - Galt West	3	2	50.0			11	9	22.2
Area 12 - Galt East		6		2		12	24	50.0-
Area 13 - Galt North	6	5	20.0	5	20.0	18	26	30.8-
Area 14 - Hespeler	8	6	33.3	3	166.7	41	33	24.2
Area 15 - Preston	3	9	66.7-	12	75.0-	31	37	16.2-
Area 16 - N. Dumfries Twp-West	14	11	27.3	8	75.0	48	41	17.1
Area 17 - N. Dumfries Twp-East	1	2	50.0-	1		7	2	250.0
Area 25 - Hamilton		1				2	1	100.0
Area 28 - Oakville-Milton							1	
Area 30 - City of Guelph	6	6		10	40.0-	43	24	79.2
Area 31 - Puslinch Twp N						2	3	33.3-
Area 32 - Town of Milton (Halton Twp)		1				1	1	
Area 33 - Guelph-Eramosa East						1	4	75.0-
Area 34 - Guelph-Eramosa West						1	1	
Area 35 - Centre Wellington West		1				5	5	
Area 36 - Centre Wellington East								
Area 37 - Mapleton Twp	7	4	75.0	10	30.0-	30	28	7.1
Area 38 - Wellington North		1		1		2	5	60.0-
Area 98 - Other Ontario Areas	2	4	50.0-	1	100.0	9	10	10.0-
Area 99 - Areas Outside Ontario								
Total Sales-Residential Only	706	761	7.2-	627	12.6	3,512	3,758	6.5-

MLS SUMMARY
JUN 01/08 to JUN 30/08

DOLLAR VOLUME OF SALES (ALL CATEGORIES)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$147,932,545	\$148,398,767	0.3-	\$128,597,249	15.0	\$686,686,633	\$700,576,648	2.0-
Sgl Family-All Other	\$47,194,594	\$45,902,324	2.8	\$40,471,164	16.6	\$243,601,079	\$225,481,358	8.0
Total Residential Only	\$195,127,139	\$194,301,091	0.4	\$169,068,413	15.4	\$930,287,712	\$926,058,006	0.5
Multi Family	\$26,601,425	\$6,067,800	338.4	\$6,113,000	335.2	\$62,067,780	\$43,797,750	41.7
Farm	\$1,185,000	\$1,340,000	11.6-	\$650,000	82.3	\$7,779,000	\$7,157,400	8.7
Land	\$1,630,000	\$6,132,000	73.4-	\$6,426,500	74.6-	\$14,007,600	\$23,100,000	39.4-
Commercial	\$10,095,232	\$13,050,662	22.6-	\$13,294,456	24.1-	\$69,330,788	\$64,263,206	7.9
Total-All Categories	\$234,638,796	\$220,891,553	6.2	\$195,552,369	20.0	\$1,083,472,880	\$1,064,376,362	1.8

NOTE: 'DOLLAR VOLUME OF SALES' represents the dollar value of all transactions, including the extended amount payable over the term of any leased/rented properties.

AVERAGE SALE PRICE (ALL CATEGORIES - ALL AREAS)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$318,135	\$292,124	8.9	\$307,649	3.4	\$302,905	\$280,680	7.9
Sgl Family-All Other	\$195,828	\$181,432	7.9	\$193,642	1.1	\$195,664	\$178,670	9.5
Total Residential Only	\$276,384	\$255,323	8.2	\$269,647	2.5	\$264,888	\$246,423	7.5
Total - All Categories	\$303,543	\$269,380	12.7	\$285,895	6.2	\$281,861	\$259,162	8.8

AVERAGE SALE PRICE (ALL CATEGORIES - KITCHENER-WATERLOO ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$307,553	\$281,239	9.4	\$307,559	0.0	\$299,756	\$275,734	8.7
Sgl Family-All Other	\$195,588	\$180,215	8.5	\$191,886	1.9	\$193,909	\$177,998	8.9
Total Residential Only	\$265,442	\$245,766	8.0	\$265,154	0.1	\$258,944	\$240,358	7.7
Total - All Categories	\$297,321	\$261,979	13.5	\$274,849	8.2	\$272,934	\$250,346	9.0

AVERAGE SALE PRICE (RESIDENTIAL ONLY - ALL AREAS)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$318,135	\$292,124	8.9	\$307,649	3.4	\$302,905	\$280,680	7.9
Semi-Detached	\$210,137	\$192,448	9.2	\$211,071	0.4-	\$206,865	\$191,078	8.3
Freehold Townhouse	\$223,520	\$216,718	3.1	\$229,140	2.5-	\$226,390	\$210,164	7.7
Condominium Unit	\$181,886	\$157,548	15.4	\$173,345	4.9	\$179,464	\$157,547	13.9
Co-operative	\$139,450					\$116,150	\$223,000	47.9-
Link Home	\$207,333	\$200,500	3.4	\$217,100	4.5-	\$214,504	\$196,850	9.0
Cottage / Recreational	\$135,000	\$146,250	7.7-	\$151,875	11.1-	\$148,500	\$147,080	1.0
Mobile Home		\$68,500		\$74,000		\$74,800	\$62,250	20.2
Total-All Categories	\$276,384	\$255,323	8.2	\$269,647	2.5	\$264,888	\$246,423	7.5

AVERAGE SALE PRICE (RESIDENTIAL ONLY - KITCHENER-WATERLOO ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$307,553	\$281,239	9.4	\$307,559	0.0	\$299,756	\$275,734	8.7
Semi-Detached	\$218,957	\$192,944	13.5	\$207,685	5.4	\$208,043	\$190,770	9.1
Freehold Townhouse	\$221,383	\$217,550	1.8	\$227,626	2.7-	\$227,350	\$210,061	8.2
Condominium Unit	\$178,838	\$155,109	15.3	\$173,316	3.2	\$176,300	\$157,344	12.0
Co-operative	\$139,450					\$116,150	\$223,000	47.9-
Link Home	\$207,000	\$191,500	8.1	\$217,100	4.7-	\$216,073	\$196,443	10.0
Cottage / Recreational								
Mobile Home						\$32,000	\$35,167	9.0-
Total-All Categories	\$265,442	\$245,766	8.0	\$265,154	0.1	\$258,944	\$240,358	7.7

MLS SUMMARY

JUN 01/08 to JUN 30/08

MEDIAN SALE PRICE (ALL CATEGORIES - ALL AREAS)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$280,000	\$259,750	7.8	\$273,250	2.5	\$272,000	\$254,299	7.0
Sgl Family-All Other	\$195,000	\$185,000	5.4	\$198,000	1.5-	\$200,000	\$182,500	9.6
Total Residential Only	\$247,000	\$235,200	5.0	\$245,000	0.8	\$242,000	\$227,199	6.5
Total - All Categories	\$245,000	\$235,000	4.3	\$245,000		\$243,500	\$227,198	7.2

MEDIAN SALE PRICE (ALL CATEGORIES - KITCHENER-WATERLOO ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$276,500	\$252,500	9.5	\$274,000	0.9	\$270,000	\$251,626	7.3
Sgl Family-All Other	\$194,500	\$183,000	6.3	\$190,750	2.0	\$197,900	\$181,675	8.9
Total Residential Only	\$242,000	\$229,950	5.2	\$244,000	0.8-	\$240,000	\$224,900	6.7
Total - All Categories	\$242,000	\$229,000	5.7	\$245,000	1.2-	\$240,000	\$224,900	6.7

MEDIAN SALE PRICE (RESIDENTIAL ONLY - ALL AREAS)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$280,000	\$259,750	7.8	\$273,250	2.5	\$272,000	\$254,299	7.0
Semi-Detached	\$212,900	\$188,000	13.2	\$213,000	0.0	\$207,000	\$187,500	10.4
Freehold Townhouse	\$223,300	\$212,639	5.0	\$225,500	1.0-	\$225,750	\$209,900	7.6
Condominium Unit	\$157,000	\$140,000	12.1	\$159,000	1.3-	\$165,000	\$140,000	17.9
Co-operative	\$139,450	\$148,900	6.3-	\$148,900	6.3-	\$131,500	\$223,000	41.0-
Link Home	\$207,000	\$205,000	1.0	\$220,000	5.9-	\$215,000	\$194,000	10.8
Cottage / Recreational	\$135,000	\$146,250	7.7-	\$128,500	5.1	\$135,000	\$159,900	15.6-
Mobile Home	\$159,900	\$68,500	133.4	\$74,000	116.1	\$79,000	\$56,500	39.8
Total-All Categories	\$247,000	\$235,200	5.0	\$245,000	0.8	\$242,000	\$227,199	6.5

MEDIAN SALE PRICE (RESIDENTIAL ONLY - KITCHENER-WATERLOO ONLY)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	\$276,500	\$252,500	9.5	\$274,000	0.9	\$270,000	\$251,626	7.3
Semi-Detached	\$216,500	\$188,500	14.9	\$210,450	2.9	\$206,750	\$187,000	10.6
Freehold Townhouse	\$221,900	\$212,639	4.4	\$222,650	0.3-	\$225,000	\$208,390	8.0
Condominium Unit	\$157,000	\$140,000	12.1	\$159,000	1.3-	\$162,823	\$140,000	16.3
Co-operative	\$139,450	\$148,900	6.3-	\$148,900	6.3-	\$131,500	\$223,000	41.0-
Link Home	\$207,000	\$191,500	8.1	\$220,000	5.9-	\$217,500	\$187,500	16.0
Cottage / Recreational	\$187,500	\$187,500		\$187,500		\$187,500	\$187,500	
Mobile Home	\$187,500	\$187,500		\$187,500		\$32,000	\$37,500	14.7-
Total Residential Only	\$242,000	\$229,950	5.2	\$244,000	0.8-	\$240,000	\$224,900	6.7

MLS SUMMARY
JUN 01/08 to JUN 30/08

NEW LISTINGS PROCESSED

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN	YTD 08	YTD 07	%CHANGE 07/08
Sgl Family-Detached	739	730	1.2	727	1.7	3,970	4,005	0.9-
Sgl Family-All Other	267	250	6.8	301	11.3-	1,621	1,673	3.1-
Total Residential Only	1,006	980	2.7	1,028	2.1-	5,591	5,678	1.5-
Multi Family	55	49	12.2	53	3.8	299	300	0.3-
Farm	11	9	22.2	11		53	51	3.9
Land	17	19	10.5-	25	32.0-	142	129	10.1
Commercial	133	118	12.7	109	22.0	775	672	15.3
Total - All Categories	1,222	1,175	4.0	1,226	0.3-	6,860	6,830	0.4

NUMBER OF ACTIVE LISTINGS (END OF PERIOD)

	JUN 08	JUN 07	%CHANGE 07/08	MAY 08	%CHANGE MAY/JUN
Sgl Family-Detached	1,480	1,525	3.0-	1,514	2.2-
Sgl Family-All other	458	611	25.0-	508	9.8-
Total Residential Only	1,938	2,136	9.3-	2,022	4.2-
Multi Family	128	128		128	
Farm	42	43	2.3-	41	2.4
Land	134	134		135	0.7-
Commercial	637	598	6.5	680	6.3-
Total - All Categories	2,879	3,039	5.3-	3,006	4.2-