SPIRIT OF INNOVATION

INSIDE

- Operational Cost Key to Survival
- A Doctors Story
- A Labour of Love
DR. MICHAEL LAWRIE HAS SEEN FIRST HAND HOW PATIENTS BENEFIT FROM CAMBRIDGE NORTH DUMFRIES UNITED WAY

Dr. Michael Lawrie has seen firsthand how patients benefit from Cambridge North Dumfries United Way.

Page 9

GORDON BECHTEL WITH HIS SON JASON AND GRANDSON URIAH

Gordon Bechtel with his son Jason and grandson Uriah.

Page 5

EXCHANGE SPECIAL SECTION
2016 Charitable Gift Giving Guide

Innovation, openness and curiosity........................................ 3

Video highlights need for housing ........................................... 5

A labour of love ...................................................................... 5

Operational costs key to survival .......................................... 6

Why do they give? ................................................................ 7

A legacy built on a life of faith ................................................. 8

A doctor’s story: “Just doing my part”................................. 9

Charitable Giving Directory ................................................ 10-11
If you are carrying a BlackBerry, chances are that some of the code in there is still thanks to Michael Barnstijn, the first full-time employee hired at RIM, as it was then called, by executives Mike Lazaridis and Doug Fregin. When Barnstijn and his wife, Louise MacCallum – also a former RIM employee – left the company in 1998, they began making charitable donations across the Region, including founding gifts to start what is now called THE MUSEUM in downtown Kitchener. They also founded and endowed the Musagetes Foundation in Guelph and were part of a small group to launch the rare Charitable Research Reserve, an urban land trust whose first three properties comprise more than 900 acres at the confluence of the Grand and Speed Rivers in the Region.

They have many reasons for making donations, starting with their desire to give back to a community that made their success possible. “We want to feed into the spirit of innovation and the values that made so many exciting things happen in this area,” says Barnstijn. “There was a kind of openness and curiosity that, for instance, made Barnstijn and MacCallum do award grants to qualified charitable organisations from their donor-directed funds at two local community foundations, a program overseen by Valerie Hall, President of their family company, Stonefields.

MacCallum agrees that a kind of cross-pollination of skills and interests is a hallmark of their pursuits. “Both Musagetes and rare share a deep belief in thinking long term and understanding that ‘ecology’ by definition entails a web of relationships. The arts have a significant role to play at rare, helping people see the world around them in new ways and make sense of their experiences. And the environment is a key area of concern in the work of both organizations.”

The Musagetes Foundation is not a granting agency. Its independent board, Executive Director, Shawn Van Sluys, and staff roll up their sleeves to work around the world with partners, co-creating programs based on a deep belief in the transformative power of the arts. Barnstijn and MacCallum do award grants to qualified charitable organisations from their donor-directed funds at two local community foundations, a program overseen by Valerie Hall, President of their family company, Stonefields.

This structure gives Barnstijn and MacCallum more time to focus on realising the vision of rare, which is fast becoming the third research institute in the Region, alongside CIGI for global governance and the Perimeter Institute for theoretical physics. Scientists at every level in a number of programs from more than a dozen universities are active on the rare property, with 17 of rare’s more than 50 research projects now appearing in peer-reviewed international journals.

The Nature Conservancy of Canada (NCC) has recognized rare’s expertise, moving into the Region for the first time, by having rare undertaken research projects that will help them manage their lands across the country — while making those lands available to rare scientists as well.

“We also give our time and energy and funds because we know that, working with people who are like-minded but have complementary skills, great things are going to happen. It’s exciting.” Barnstijn singles out founders and donors Keith and Sheila Ainsworth and Sheila O’Donovan. Ainsworth continues to bring his business skills and stamina to the role of board chair, and both he and Sheila are tireless at helping with events. “Keith, along with Joy Roberts, a volunteer since the beginning and a sometime consultant for the charity, handled the search for an Executive Director that resulted in an important ‘brain gain’ for our Region when Dr. Stephanie Sobek-Swant, an internationally trained biodiversity researcher, took on the job.”

The Ainsworths echo these sentiments on the value of a community working together to increase opportunities for everyone. Keith points to the international recognition of rare as an environmental research institute as something that inspires a sense of pride in the whole community. “Over $20 million has been invested in the Region, through rare, resulting in the creation of a method of conservation that is the first of its kind in Canada. Called the rare Chain of Learning, we go beyond buying land and protecting it from degradation today. Instead, our method is based on three fundamental principles: 1) undertake research to further the science that will result in best practices for use around the world; 2) train the next generation of conservationists who will perpetuate these values; and 3) create an entire community of support for them and for conservation goals.”

Sheila observes her own grandchildren and can attest to the importance of time outdoors. “Our Region is growing quickly and many families live in an urban setting. I know that having a place like rare is important both for getting every child outdoors and for giving them role models. Children who have never thought about university education before find the exposure to labs, experiments and environmental scientists and practitioners to be very motivational.”

Now more than 2,000 community members make gifts to rare and...
WHAT UNITES OUR MEMBERS
is the emphasis they place on helping their clients prepare for every major life milestone. Financial advisors protect what is at stake – the financial security of Canadian families.

Members provide advice and expertise in a number of areas, including:

- Estate and retirement planning
- Wealth and risk management
- Tax planning
- Planned giving

Having a trusted relationship with an Advocis Golden Triangle advisor or planner means you benefit from exceptional professional knowledge and integrity.

To find an Advocis advisor or planner in your area, go to advocis.ca and click on “find an advisor” button.

PUTTING PROFESSIONALISM FIRST

With more than 11,000 members organized in 40 chapters across Canada, Advocis members assist millions of Canadians in achieving their financial goals.

2016 CHARITABLE GIFT GIVING GUIDE

hundreds more volunteer. Visits to the property number more than 50,000 annually and more than 10,000 children and youth have gone through the Every Child Outdoors (ECO) program, rare’s way of putting its unique Chain of Learning into effect

“As a founding group, we were investing in a vision that came long before us,” says Barnstijn. Matthew Wilks Keefer, before he made a gift of the property to the University of Guelph in 1973, said the property “lends itself to experimental projects in conservation...what occurs to air, water, soil, vegetation, crop yields, and, indeed the total ecology of [Waterloo Region] as urban changes take place can be continuously observed.”

MacCallum points to the restored 1840s limestone slit barn as another tie to the area’s history. “It is now protected and functions as a site for education and public programs that make the research at rare understandable to the whole community. We believe we are helping to reach back into the past, while thinking of future generations and how all of this can improve the quality of life for all of us today.”

Barnstijn agrees: “Our interest in Canada’s history goes back even further. Artifacts found at rare go back more than 10,500 years. We are just beginning to understand the richness that can occur as we learn more about our indigenous past and what this can provide to improve the way we do things today. It constantly feels as if our time and donations are a sort of tuition to continue life-long learning in an area that is increasingly critical to our region and the planet!”

They like that investment in facilities has showcased the Region’s culture while boosting tourism and overnight accommodations. The ECO Centre also provides a facility for researchers to stay on site or hold conferences. For example, the International Barcode of Life, a $100-million initiative launched in 2010 and supported by Canada, Germany, China and the U.S. National Science Foundation, has an important link with rare. The idea — rapid identification of organisms based on their DNA — originated in Canada and is housed in Canada with plans to deepen the work, potentially making it one of this country’s most significant contributions to the world in any domain. In a single day on the rare property, with participants from 17 countries and over 30 institutions, highlights included the discovery of one new mammal species that had previously not been recorded at rare (Hoary Bat); 181 spiders previously unknown to the property, including 3 new records for Ontario; and over 1100 other newly recorded species for the property.

“We could keep going with reasons we
donate and volunteer,” says MacCallum. “It’s such a personally enriching experience to be involved on the ground with such brilliant and dedicated people. Every time we visit the property we learn something new from the staff and visiting scholars.”

**Video highlights need for housing options**

Jason Bechtel’s father needed better housing. Since the summer when his father Gordon had started needing to use two canes to help him walk, it had become apparent that his current small apartment, at the top of a long flight of stairs in downtown Elmira, was no longer suitable. And the situation would only become increasingly challenging as his father aged. So Jason did what any child in the “sandwich generation” would do – he started exploring options.

Gordon’s life was rooted in and around Elmira after having spent many years working on local farms. He had always had challenging jobs but he had been able to stick with difficult work, even though it had not been that financially rewarding. Elmira was where his entire social network was – his friends, his church. Surely an established and growing community like Elmira would have some accessible, barrier-free housing that his father, on a limited budget, would be able to afford.

His first phone call was to MennoHomes, a local affordable housing provider that was in the midst of developing a new apartment building for Elmira that would be exactly suited to his father’s needs. It was to be close to downtown, affordable for low-income seniors, and would include an elevator. Unfortunately, it wasn’t expected to be ready for occupancy until 2017 as MennoHomes was still working to raise the funds necessary to move the project forward.

His father needed better housing now. Jason started looking for other options.

That search led him to the realization that there were no other options. “When we applied for subsidized housing for my Dad, I was surprised to find out that there is nothing suitable for people with mobility challenges” he says. The new MennoHomes project was exactly what he needed, but there was still significant fundraising required. While Jason’s job working for a non-profit did not provide donation, his recognized that his role as a public relations professional was a also a gift that could be shared. “I realized that MennoHomes was a small charity, and as such they likely didn’t have the budget to hire some of the services necessary to help support fundraising for the Elmira project” he continues.

He again contacted MennoHomes and executive director Dan Driedger indicating that he would be willing to help. Driedger, who had been working with another volunteer to help create a promotional video, was thrilled. “We’d been trying to find a way to tell the story of the need for housing in Elmira” he says, “but we were struggling to find a way to tell that story with authenticity and integrity”. He proposed a short video that would highlight a day in the life of Gordon, and show some of the challenges he encountered on a daily basis. Jason agreed to approach his father with the idea, and even agreed participate himself. The resulting video has been very effective in communicating that the new housing project will respond to a very real need in Elmira that will benefit the entire community for many years to come.

When asked about his role in helping with the creation and production of the video, Jason is candid. He states, “I recognize that no one is against affordable housing, but also that it isn’t as sexy as many other great causes in the world. For most people, there are other needs that are more urgent or more important. It wasn’t until the need was brought home, quite literally, that I understood the importance of this MennoHome project. My dad’s need for affordable, accessible housing in Elmira was the personal connection I needed to open my eyes and heart. I recognized that I was in a position to be able to contribute to the success of the project. Now we need others to respond with financial support so that someday when they are in the

**A labour of love**

On November 22, 2013, Brian Hamill’s life took a dreadful turn. That’s the day his wife, Christine, passed away from cancer at the age of 60.

For Brian, this marked a time of great change and soul-searching. After all, after 31 years and two days of marriage, he had lost the love of his life – a woman he asked to marry even before their very first date.

“She was the greatest thing in my life and thankfully God saw fit to put us together,” says Brian. “She anchored me in many respects. And we agreed right down the line when it came to KidsAbility.”

At Christine’s funeral, people were informed they could make a donation in her memory to KidsAbility. Six weeks later, Walser Funeral Home contacted Brian to inform him just how much money was donated in her name. When Brian asked if this was normal procedure, the home responded, “No, it’s just that so much was given on your wife’s behalf, we felt it appropriate to let you know.”

Later, Brian saw a tribute to Christine in the KidsAbility Foundation newsletter and was quite pleased – and he knew his wife would be as well.
During their married life, Christine and Brian enjoyed volunteering with children. While Brian was involved with fundraising, Christine worked directly with children on arts and crafts – a “labour of love” that she relished.

As Christine often stated, after a fun (yet exhausting) day with the kids, “I feel deliciously tired.” The couple’s commitment to children fuelled Brian’s desire to include KidsAbility in his will – to create a special endowment using the proceeds of his estate.

As Brian explains, “Somehow, I wanted to have a sense of remembrance about my family’s name and that there was honour associated with it. Personally, I feel I owe my late parents nothing less than to make a difference. I also wanted my wife’s name front and centre. That’s why I created the Brian and Christine Hamill Children’s Therapy Endowment with KidsAbility Foundation.”

While Brian could have donated in “drips and drabs” to many charities, he decided to focus on one organization so that he could make a measurable difference. Working closely with KidsAbility Foundation, he realized that the income from his endowment fund could help children and youth in perpetuity.

**Operational cost donations key to not for profit survival**

It’s almost axiomatic in the not for profit world… you can raise money for capital projects, you can raise money for new programs, but finding funding to simply run your organization is always challenging. This is probably an over-simplification, but it reflects reality – donors typically shy away from supporting operational costs.

Not surprisingly, this is bad news for the people who run not for profits. David Marskell, CEO of THEMUSEUM in Kitchener, comments: “In addition to capital costs, charities have annual operating expenses including program costs and overhead costs such as hydro, rent and internet. They are essential to it us remaining open and fulfilling our mission and purpose. These costs ensure good management, including financial systems, insurance, IT, staff and volunteer recruitment, governance and communications with stakeholders. Investing in these operational costs allow us to become more creative and efficient while serving more of the community rather than limping along worried about meeting payroll.”

And Fauzia Mazhar, Co-ordinator of The Family Centre and a volunteer with several not for profits, points out that adequate operational funds are the key to effective not for profits: “This myth that the best non-profits are those with the lowest operational cost should have been obsolete long time ago. Donors need to focus on the big picture and support building not-for-profits’ capacity to hire, invest in these operational costs allow us to become more creative and efficient while serving more of the community rather than limping along worried about meeting payroll.”

A FINANCIAL PLAN TODAY can be the cause of something great tomorrow.

Your planned gift to Conestoga gives you an opportunity to make a lasting investment. A donor-directed planned gift – whether designated to a specific school, program, or award – may be made through a will or a charitable gift plan, and can provide financial and tax benefits for you and your family.

Create a legacy for Conestoga that lasts for generations, and inspire our next leaders, thinkers and doers to answer tomorrow’s challenges.

To learn more, visit www.conestogac.on.ca/giving or contact:
Development and Alumni
519-748-5220 ext: 2489
giving@conestogac.on.ca

WHAT YOU DO HERE...COUNTS OUT THERE...
train and retain the best possible talent, to deliver the best programs and services, in the best possible way, and achieve best outcomes.”

Lisa Talbot, of KidsAbility Foundation, says, “Charities help to make our community a better place to live but we cannot achieve our goals without the generous support of local donors. When a donor gives to operating costs they are essentially helping that organization to deliver its services. The very existence of some charities depends on these types of donations. At the end of the day donors want to know that their gifts are making an impact. Whether a donor chooses to give to operating, programs or capital needs, all three areas are very worthy of support and help a charity to achieve its mission. My advice would be to do your research and speak to the charity to better understand its goals and where support is currently most needed. Unrestricted gifts can provide charities with the flexibility to respond to current and emerging needs.”

Christine Thompson, Major Gifts Manager at rare Charitable Research Reserve, believes, “Those who support a charity regularly come to know how it operates to make the decisions about what expenses are very worthy of support and front line work and the necessary office expenses. At rare, where over 2,000 people have made donations, we find a growing number who are happy to check off the pledge form box that says their gifts are to be put toward ‘our highest priority needs.’ In doing so, they are acknowledging that those who lead the charity are best able to make the decisions about what expenses need to be incurred – and paid for.”

Joy Roberts is a Director of the Musagetes Foundation and the Eramosa Institute, and an active volunteer with not for profits. She suggests that, “capital campaigns are both a means of accomplishing significant, necessary goals and a calculated risk for organizations.”

Roberts adds, “Capital campaigns are always complex, and those with the experience to mount such campaigns will be fully aware of the risk: while bigger gifts do indeed flow in... the usual, annual flow of undesignated funds, to pay salaries and keep the lights on, often diminishes. At the same time, new donors are also attracted by big capital projects and the publicity they garner. If all goes as planned, these new donors will stay around after the campaign.”

Marskell sums up the importance of funding operational costs: “Donors want to make a difference with their contributions. Delivering effective and beneficial programs is the best use of the trust and flexible funding that funders have provided.”
A Legacy Built on a Life of Faith, Purpose, Generosity, and Love

The cover of Mary Ann Horst’s (b. 1931) book, Reminiscings of Mennonite Life in Waterloo County (1996), appropriately shows a picture of Mary Ann (standing) with her sister, Sarah, greeting you in the dining room of their home. If you read this book, welcoming visitors and sharing your table is a cornerstone of the Mennonite faith and tradition. Mary Ann wrote fondly of Sunday night gatherings at neighbours’ homes. This respected author and Owner/Operator of a Pennsylvania Dutch gift, craft, and book shop on King Street, vendor at the Kitchener Farmer’s Market, also wrote of the special bond between the Mennonite community and House of Friendship. As part of the involvement of some Mennonite churches with humanitarian ministry, Mary Ann recalled: “Bishop Derstine, who was pastor of Kitchener First Mennonite Church at that time [1939], was very supportive of [Joseph] Cramer’s work with the needy and convinced his fellow Mennonites and the city of Kitchener to aid the House of Friendship with some financial assistance. Other philanthropic minded individuals soon joined in giving monetary aid and voluntary labour.” (p.50)

Mary Ann passed away in July 2014 leaving a rich legacy of writings related to Waterloo County Mennonites. She valued her heritage and had a keen interest in history and genealogy. She was a long-time member of First Mennonite Church, Kitchener, and then in her later years, a member of Elmira Mennonite Church. In 1993, Mary Ann was recognized as a Woman of the Year with an award in the Arts/History/Literature category. But her legacy does not end there...

Mary Ann left her estate, and that previously received from her sister, in the care of The Mennonite Foundation of Canada (www.mennonfound.org) along with distribution instructions that included House of Friendship. Upon her death, due to the size of the estate, the distribution was updated under the guidance of a trusted advisor, with whom Mary Ann had discussed her final wishes.

As part of the distribution, a portion of Mary Ann’s estate was designated to House of Friendship’s Opening Up Food Hampers project, a renovation project that will improve public access to its Food Hampers distribution program on Guelph Street in Kitchener. Mary Ann would approve of providing seed money to something that will provide meaningful assistance to people in need.

Through her ‘future’ gift, Mary Ann ensured that her legacy would reflect what she valued most during her lifetime. Her gift and legacy are rooted in the same faith, purpose, generosity and love that guided her life. She has left a footprint in our community worth following. Thank you Mary Ann, and Sarah.

What will your ‘footprint’ look like?
House of Friendship | t: 519-742-8327 | CRA Charity #10749-3892-RR0001 www.houseoffriendship.org

What legacy will you leave?
Charitable bequests to Grand River Hospital Foundation have a direct impact on our ability to provide exceptional patient care... right here at home.

To learn more about leaving a bequest in your Will or to request an estate planning guide, call 519-749-4205 or go to www.grhf.org
A Doctor’s Story - “Just Doing My Part”

You can’t help but be moved by Dr. Michael Lawrie’s humility. Just try to praise him for all the times he’s gone out of his way to support United Way Cambridge and North Dumfries, both as a donor and as a volunteer, over the past 30 years. “I’m just doing my part,” is the response you’re bound to get.

Dr. Lawrie became involved with United Way Cambridge and North Dumfries in the 80s through a fundraising campaign that canvassed local physicians. “I soon started canvassing others who I knew were looking for a platform to meet community needs - needs that were at risk of being ignored.” This desire to meet important and often overlooked community needs has underpinned many of Dr. Lawrie’s community involvements. For several years he volunteered with one of the seven local churches that provided meals and temporary shelter for the homeless through the Out of the Cold program. He later joined the capital campaign that led to the Bridges shelter being built. More recently, he has been presiding over the Rotary Club of Cambridge Sunrise.

Dr. Lawrie has managed these various commitments all while continuing to serve on staff at Cambridge Memorial Hospital, managing his busy family practice on Hespeler Rd., and fulfilling his roles as a devoted dad and husband. Listening to this sleep-deprived doctor speak coherently about the many different hats he wears in our community conjures up the adage, If you want something done, ask a busy person to do it.

“I’ve seen firsthand how my patients benefit from the services United Way Cambridge and North Dumfries supports. And besides that, to those much has been given, much is expected.” And there, in that last statement, lies an important insight into Dr. Lawrie’s value system - a sense of obligation to return the kindness, the compassion, and the opportunities others have offered him. “My life would have been a real struggle had it not been for the support and opportunities my parents gave me. Now, I’m just doing what I can to create opportunities for others.”

To find out more and to get involved contact United Way at: 519-621-1030 or info@uwcambridge.on.ca Visit United Way’s website to see 100s of current volunteer opportunities uwcambridge.on.ca
Chair Message

Welcome to the 2016 Charitable Gift Giving Guide, produced in collaboration with the Canadian Association of Gift Planners and Published by Exchange Magazine. The purpose of the Canadian Association of Gift Planners (CAGP) is to support Philanthropy by fostering the development and growth of gift planning in Canada. The Waterloo-Wellington LEAVE A LEGACY program works hand in hand with professional advisors in Will and estate planning, as well as with charities, to encourage well planned and managed charitable giving. For more information please visit: www.leavealegacy.ca or any one of our partners listed in the following directory.

Darren Sweeney,
CPP, CHS CERTIFIED FINANCIAL PLANNER® Professional &
2016 LEAVE A LEGACY™ Waterloo-Wellington Chair,
Canadian Association of Gift Planners

Cambridge & North Dumfries Community Foundation
7-135 Thompson Drive  Cambridge  ON  N1T 2E4
Lisa Short, Executive Director  |lshort@cndfc.org  | 519-624-8972
www.cndfoundation.org

Canadian Clay and Glass Gallery
25 Caroline St. N  Waterloo  ON  N2L 2Y5
Lynda Abshoff, Director of Development
development@canadianclayandglass.ca  | 519-746-6396
www.canadianclayandglass.ca

Conrad Grebel University College
140 Westmount Road  Waterloo  ON  N2L 3G6
Fred Martin, Director of Development
fwmartin@uwaterloo.ca  | 519-885-0014  | www.uwaterloo.ca/grebel

Durham and Community Health Care Foundation
368 College St N. P.O. Box 1407  | Durham  | ON  | N0G 1R0
Anne Marie Watson, Foundation Coordinator
amwatson@sbghc.on.ca  | 519-369-2340  | www.durhamfoundation.ca

FAMILY & CHILDREN’S SERVICES OF THE WATERLOO REGION FOUNDATION

Jane Jamieson, Associate Director
jane.jamieson@grhosp.on.ca  | 519-749-4205  | www.grhf.org

Grand River Hospital Foundation
835 King Street West  | Kitchener  | ON  | N2G 1G3
Jane Jamieson, Associate Director
jane.jamieson@grhosp.on.ca  | 519-749-4205  | www.grhf.org

Hospice Wellington
795 Scottsdale Drive  | Guelph  | ON  | N1G 3R8
Beverly Trist-Stewart, Campaign Manager
tristbev07@gmail.com  | 519-836-2154  | www.hospicewellington.org

House of Friendship of Kitchener:
To extend your hand of friendship to those in need in the future, consider a gift to The Friendship Fund endowment (1995) in support of House of Friendship’s (HOF) community outreach. Founded in 1939, HOF annually serves over 42,000 neighbours living on low-income. We are there when needed with food, shelter and housing, speaking up on poverty issues, and working together to build a healthy community where all can belong and thrive. We may not be able to eradicate poverty overnight, but together, we can continue to comfort and support those-in-need when it matters most. For more information, please contact:
Christine Rier, christiner@houseoffriendship.org  | 519-742-8327 x122
51 Charles Street East, PO Box 1837, Station C, Kitchener, ON N2G 4R3
www.houseoffriendship.org

KidsAbility:
At KidsAbility, we provide life-changing therapy and support to over 5,600 children and youth with special needs annually. As a recognized leader in child development in Waterloo Region and Guelph Wellington, KidsAbility offers essential programs and initiatives providing hope for a brighter future for families in our communities. Your legacy gift ensures that our organization can continue to empower children and youth with special needs to reach their full potential.
Heather Curran, Senior Development Officer  | hcurran@kidsability.ca
500 Hallmark Drive, Waterloo, ON | N2K 3P5
519.886.8886  | www.kidsability.ca

COMMUNITY SUPPORT CONNECTIONS - MEALS ON WHEELS AND MORE:
We believe everyone should be able to live in their own home. We work with hundreds of volunteers to serve thousands of our most vulnerable neighbors by delivering meals, providing rides to medical appointments and much more. CSC functions as a centralized source for community home support services in Waterloo Region. We support each and every one of our clients and volunteers, fostering a community where everyone feels at home – valued, connected and empowered.
Dale Howatt, Executive Director  | 61 Woolwich Street North, Breslau
On NOB 1M0  | 519-772-8787
www.communitysupportconnections.org

Tina Metcalfe, Senior Manager of Communications and Development
Tina.Metcalfe@facswaterloo.org x3972

Valerie Beyer, Donor Relations  | Valerie.Beyer@facswaterloo.org
x2761  | 519-576-0540
65 Hanson Ave.  | Kitchener, ON N2C 2H6
www.facswaterloo.org

The Cambridge Memorial Hospital Foundation:
Since its inception in 1982, the Cambridge Memorial Hospital Foundation has provided over $42 million to the Cambridge Memorial Hospital (CMH) for the purchase of life-saving medical equipment, updating infrastructure and continuing education for our physicians and medical staff. CMH’s future is very bright; our hospital expansion is going ahead! Our community hospital will be completely transformed with a larger Emergency Department and a 33% increase in beds. It is with your help that we are able to be here when you need us, twenty-four hours a day, seven days a week.
700 Coronation Blvd., Cambridge ON N1R 3G2  | 519-740-4966
www.cmhfoundation.ca
KW Counselling Services
KW Counselling Services is a multi-service agency offering counselling supports to individuals, couples and families in the Waterloo Region. Our Walk In Counselling Clinic is open each Thursday from noon-6pm. In addition to our counselling work we offer a variety of parenting education workshops (Parenting with Passion), leadership training for members of the multicultural community and outreach support for low-income families, newcomers to Canada and the LGBTQ community (OK2BME). We are proud to have community and outreach support for low-income families, newcomers to Canada and the LGBTQ community (OK2BME). We are proud to have been supporting children, youth and families in this community since 1950.

Leslie Josling, Executive Director,
480 Charles Street, East Kitchener, ON N2G 4K5
519.884.0000, info@kw counselling.com
www.kwcounselling.com

The Kitchener & Waterloo Community Foundation
“29 King Street East, Suite B” | Waterloo | ON | N2L 1T2
Rosemary Smith, Chief Executive Officer
rsmith@kwcf.ca | 519-725-1806 x 1 | www.kwcf.ca

Mennonite Foundation of Canada
50 Kent Ave | Kitchener | ON | N2G 3R1
Marlow Gingerich, Stewardship Consultant
mgingerich@mennofoundation.ca
Sherri Grosz, Stewardship Consultant
sgrosz@mennofoundation.ca
Milly Siderius, Director of Stewardship Services
msiderius@mennofoundation.ca
Jesse Huxman, Director of Communications
jhuxman@mennofoundation.ca
Mike Stratthdee, Stewardship Consultant
mstratthdee@mennofoundation.ca
519-745-7821
www.mennofoundation.ca

Menno Homes in Waterloo Region for low income households. We believe in the life-changing impact of quality affordable housing for children, families, and seniors. Please contact us to learn how your financial support can change a life now, and a future forever.

Dan Driedger, Executive Director
ddriedger@mennohomes.com
226-476-2535
202-50 Kent Ave. Kitchener, ON N2G 3R1
www.mennohomes.com

Nutrition for Learning:
Hunger is a difficult thing to forget, especially for a child. Nutrition for Learning supports 156 programs committed to meeting the needs of 18,000 hungry children, every day, in our community. All children deserve to be healthy, to learn and to believe in their future. Help us meet the needs of hungry children in our community!

495 Waydome Drive Unit 2, Ayr, On N0B 1E0
519-624-5744
www.nutritionforlearning.ca

SHORE CENTRE:
Formally known as Planned Parenthood Waterloo Region, we started in 1972 as a group of concerned citizens from the Kitchener-Waterloo area. We continue to provide accessible sexual, reproductive, and pregnancy health resources and support to the people of Waterloo Region. With professional and motivated staff, vibrant and committed volunteers, and an informed and growing donor base, we champion and foster choice, personal autonomy, and all healthy expressions of gender and sexuality.

Lyndsey Butcher, Director
130-235 King Street East | Kitchener, ON. | N2G 4N5
director@shorecentre.ca | 519 743 9360
www.shorecentre.ca

SUNBEAM CENTRE:
Since its modest beginnings in 1966, Sunbeam Centre has evolved into a multi-faceted organization supporting more than two thousand individuals and their families across three distinct areas of focus: the first area is 24/7 residential care for individuals with developmental disabilities and medical challenges. Along with this 24/7 care, Sunbeam also offers out-of-home respite and day program supports. The second area of focus is Developmental Services Ontario (DSO) – Central West Region. DSO is the “gateway” into adult developmental services. Sunbeam is responsible for providing this service in Waterloo, Wellington, Halton, Peel and Dufferin. The third and final area of focus is the Developmental Services Resource Centre (DSRC), which serves the Region of Waterloo, DSRC provides family support, service coordination, speech, language and behaviourals supports and health care consulting.

Bob Butella | b.butella@sunbeamcentre.com
2749 Kingsway Drive | Kitchener | N2C 1A7
519.893.6200
www.sunbeamcentre.com

Owen Sound Regional Hospital Foundation
“Box 1001, 1800 8th Street E” | Owen Sound | ON | N4K 6H6
Willard VanderPloeg, Development Officer
wvdanderploeg@oshfoundation.ca | 519-372-3925
www.oshfoundation.ca

United Way Cambridge and North Dumfries
102-135 Thompson Drive | Cambridge | ON | N1T 2E4
Jen Langdon, Individual Giving Officer
jen@uwcambridge.on.ca | 519-621-1030 | www.uwcambridge.on.ca

United Way KW & Area
801-20 Erb Street West | Waterloo | ON | N2L 1T2
Lucie Stuart-Burton, “Manager, Individual Giving”
lstuart-burton@uwaykw.org | 519-88-6100 x265 | www.uwaykw.org

University of Waterloo
200 University Avenue W. | Waterloo | ON | N2L 3G1
Sharon McKay-Todd, “Associate Director, Planned Giving”
smckaytodd@uwwaterloo.ca | 519-888-4567 x35413
Joanne Stewart, “Development Officer, Planned Giving”
jm4stewa@uwatwaterloo.ca | 519-888-4567 x37040
www.uwaterloo.ca

Wilfrid Laurier University
75 University Ave. West | Waterloo | ON | N2L 3C5
Cecile Joyal, “Development Officer, Individual & Planned Giving”
cjoyal@wlu.ca | 519-884-0710 x3864 | www.wlu.ca

M A Y 2 0 1 6 | 11